

■ **Bunker Related Charges and Currency Adjustment Factor**
application from / to Asia and Oceania

March 1st 2010

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **export trades** effective April 1st, 2010:

From	Trade To	in USD per TEU	
		BUC/BAF	LSF
East Asia	North Europe	551	15
Indian Subcontinent	North Europe	370	12
Middle East	North Europe	425	12
Oceania	North Europe	751	11
East Asia	Mediterranean	528	--
Indian Subcontinent	Mediterranean	342	--
Middle East	Mediterranean	281	--
Oceania	Mediterranean	608	--
East Asia / Indian Subcontinent	West Africa	742	--
Oceania	West Africa	310	--
East Asia / Indian Subcontinent	South Africa / Namibia / Mozambique	424	--
Oceania	South Africa / Namibia / Mozambique	285	--
Australia / New Zealand / Fiji	USA / Canada	732	--
New Caledonia / French Polynesia	USA / Canada	12.5 % (*)	--
East Asia / Indian Subcontinent	Mexico (excl. Ensenada)	412	--
Middle East	Mexico Gulf Coast	693	--
Middle East	Mexico West Coast	697	--
Oceania	Mexico Gulf Coast	732	--
Oceania	Mexico West Coast	732	--
East Asia / Indian Subcontinent	Central America / Caribbean	549	--
Middle East	Central America / Caribbean	409	--
Oceania	Central America / Caribbean	732	--
East Asia / Indian Subcontinent	SAEC / SAWC	676	--
Middle East	SAEC	639	--
Oceania	SAEC	732	--
Oceania	SAWC	732	--

* of Sea freight

From	Trade To	BUC/BAF (in USD)			
		20'	40'	40'HC	45'
East Asia / Indian Subcontinent	Ensenada (Mexico)	294	368	414	465

- Bunker Fuel Factor (BFF)

for the Asian export trades effective April 1st, 2010:

From	Trade To	BFF (in USD)			
		20'	40'	40'HC	45'
East Asia / Indian Subcontinent	USEC / Canada EC / US Gulf	581	727	817	920
East Asia / Indian Subcontinent	USWC / Canada WC	294	368	414	465

- Currency Adjustment Factor (CAF)

for the Asian export trades effective April 1st, 2010:

From	Trade To	CAF %
East Asia / Indian Subcontinent	North Europe / Mediterranean	13.06 %
Middle East	North Europe / Mediterranean	13.03 %
Japan	USEC / USWC	16 %
East Asia / Indian Subcontinent	Canada	5 %

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **import trades** effective April 1st, 2010:

From	Trade To	in USD per TEU	
		BUC/BAF	LSF
North Europe	East Asia	551	15
North Europe	Indian Subcontinent	388	12
North Europe	Middle East	425	12
Mediterranean	East Asia	528	--
Mediterranean	Indian Subcontinent	342	--
Mediterranean	Middle East	281	--
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	675	--
South Africa / Namibia / Mozambique	East Asia / Indian Subcontinent	424	--
West Africa	East Asia / Indian Subcontinent	742	--
USEC / US Gulf / Canada EC	Middle East	403	--
USA / Canada	Australia / New Zealand	716 (*)	--
USA / Canada	Pacific Islands	765 (*)	--
USWC / Canada WC	Middle East	745	--
Mexico	East Asia / Indian Subcontinent	443	--
Mexico Gulf Coast	Middle East	564	--
Mexico West Coast	Middle East	783	--
Mexico Gulf Coast	Oceania	661	--
Mexico West Coast	Oceania	661	--
Central America / Caribbean	East Asia / Indian Subcontinent	652	--
Central America / Caribbean	Middle East	652	--
Central America / Caribbean	Oceania	661	--
SAWC / SAEC	East Asia / Indian Subcontinent	802	--
SAEC	Middle East	796	--
SAWC	Middle East	824	--
SAEC	Oceania	746	--
SAWC	Oceania	746	--

* BAF for North America to Australia / New Zealand changes on quarterly basis / effective March 15, 2010, while revised BAF from North America to Pacific Islands applies from February 4, 2010.

From	Trade To	in EUR per TEU	
		BUC/BAF	LSF
North Europe	Oceania	EUR 603	EUR 8
Fos (France Med)	New Zealand / Australia / Fiji	EUR 488	--
Mediterranean (excl. Fos)	New Caledonia / French Polynesia	EUR 603	--

- Bunker Fuel Factor (BFF)

for the Asian **import trades** effective April 1st, 2010:

From	Trade To	BFF (in USD)		Temp. Contr.
		20'	40'	
USEC / US Gulf / Canada EC	East Asia / Indian Subcontinent	834	1042	No
USEC / US Gulf / Canada EC	East Asia / Indian Subcontinent	1110	1387	Yes
USWC / Canada WC	East Asia / Indian Subcontinent	420	525	No
USWC / Canada WC	East Asia / Indian Subcontinent	591	739	Yes

- Currency Adjustment Factor (CAF)

for the Asian **import trades** effective April 1st, 2010:

From	Trade To	CAF (in USD)		
		20'	40'	%
North Europe / Mediterranean	East Asia / Indian Subcontinent	--	--	13.06 %
North Europe / Mediterranean	Middle East	--	--	13.03 %
USA	Taiwan	--	--	5 %
USA	Singapore	--	--	17 %
USA	Middle East	--	--	16 %
Canada	East Asia	--	--	2 %
Canada	Middle East	95	135	--

Please be informed about the Bunker Adjustment Factor (BAF) for the **Intra Asia trades** effective April 1st, 2010:

From	Trade		in USD per TEU	
		To	BAF	
East Asia (excl. Japan)	Persian Gulf		274	
Japan	Persian Gulf		238	
Indian Subcontinent	Persian Gulf		274	
East Asia (excl. Japan)	Red Sea		367	
Japan	Red Sea		420	
East Asia (excl. Japan)	Indian Subcontinent		274	
Japan	Indian Subcontinent (excl. Sri Lanka)		238	
Indian Subcontinent	Indian Subcontinent		30	
Indian Subcontinent	East Asia (excl. Japan)		30	
Indian Subcontinent	Japan		24	
East Asia (excl. Japan)	East Asia (excl. Japan)		105	
East Asia	Japan		105	
Japan	East Asia		105	
North East Asia	Australia		425	
South East Asia / Indian Subcontinent	Australia		550	
New Zealand	Australia		153	
North East Asia	New Zealand		555	
Japan	New Zealand		525	
South East Asia / Indian Subcontinent	New Zealand		550	
Australia	New Zealand		215	
Australia	Asia		125	
New Zealand / Fiji	Asia		555	

- Currency Adjustment Factor (CAF)

for the **Intra Asia trades** effective April 1st, 2010:

From	Trade		CAF (in USD)	
		To	20'	40'
East Asia	East Asia (excl. Japan)		15	25
East Asia	Japan		70	105
Japan	East Asia		70	105

■ **Emergency Bunker Surcharge (EBS) application
from/to Asia and Oceania**

Please be informed about the Emergency Bunker Charge (EBS) for inbound and outbound shipments from/to Asia and Oceania effective April 1st, 2010:

From Asia / Oceania :

From	Trade	in USD per TEU EBS
	To	
East Asia	North Europe	135
Indian Subcontinent	North Europe	135
Middle East	North Europe	135
East Asia	Mediterranean	135
Indian Subcontinent	Mediterranean	135
Middle East	Mediterranean	135
East Asia / Indian Subcontinent	South Africa / Namibia / Mozambique	135
East Asia	West Africa	135
Indian Subcontinent	West Africa	135
East Asia / Indian Subcontinent	Mexico	145
Middle East	Mexico Gulf Coast	145
Middle East	Mexico West Coast	145
Oceania	Mexico West Coast	75
Oceania	Mexico Gulf Coast	75
East Asia / Indian Subcontinent	Central America / Caribbean	145
Middle East	Central America / Caribbean	145
Oceania	Central America / Caribbean	75
East Asia / Indian Subcontinent	SAWC / SAEC	145
Middle East	SAEC	145
Oceania	SAEC	75
Oceania	SAWC	75

To Asia / Oceania :

Trade		EBS (in USD)
From	To	per TEU
North Europe	East Asia	135
North Europe	Indian Subcontinent	135
North Europe	Middle East	135
Mediterranean	East Asia	135
Mediterranean	Indian Subcontinent	135
Mediterranean	Middle East	135
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	188
South Africa / Namibia / Mozambique	East Asia / Indian Subcontinent	135
West Africa	East Asia	135
West Africa	Indian Subcontinent	135
Mexico	East Asia / Indian Subcontinent	145
Mexico Gulf Coast	Middle East	145
Mexico West Coast	Middle East	145
Mexico Gulf Coast	Oceania	75
Mexico West Coast	Oceania	75
Central America / Caribbean	East Asia / Indian Subcontinent	145
Central America / Caribbean	Middle East	145
Central America / Caribbean	Oceania	75
SAEC / SAWC	East Asia / Indian Subcontinent	145
SAEC	Middle East	145
SAWC	Middle East	145
SAEC	Oceania	75
SAWC	Oceania	75

- The Surcharge applies to ALL cargo where the BUC is included or fixed.
- The Surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff.

Important Note:

Please note that all changes which do require a legal 30 day notice are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG