

- **General Rate Increase – Persian Gulf**

March 2, 2010

Dear Customer,

Please be advised that Hapag-Lloyd will increase rates on all containerised cargoes from Persian Gulf to North Europe and the Mediterranean by:

- **USD 100 per TEU with effect from April 1, 2010**

Persian Gulf comprises: UAE, Muscat, Qatar, Kuwait, Jordan, Iraq, Bahrain and Saudi Arabia (Dammam)

For further information, kindly contact your local Hapag-Lloyd sales office.

Kind Regards,
Hapag-Lloyd AG