

■ General Rate Increase – Far East Eastbound

February 26, 2010

Dear Customer,

Please be advised that Hapag-Lloyd will increase rates on all containerised cargoes from all of Europe consisting of North Europe, West Mediterranean, East Mediterranean and Black Sea to East Asia (including Japan) by:

- **USD 125 per TEU** with effect from **April 1, 2010**

East Asia is defined as being the countries of Japan, Republic of Korea, Taiwan, Hong Kong, China (PRC), Singapore, Malaysia, Indonesia, Thailand, Philippines, Laos, Cambodia, Vietnam, Brunei, and Russian Pacific Coast Provinces of Vladivostok and Vostochny.

For further information, kindly contact your local Hapag-Lloyd sales office.

Kind regards,

Hapag-Lloyd AG